

Datasource

World edition

The news that drives
the data centre
economy

February 2010

News

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GVA Worldwide Offices

GVA Connect is the data centres division of GVA Grimley Limited, one of the UK's largest commercial property advisers with 13 regional offices and over 1,200 staff. Outside the UK, GVA Connect operates through the global resources of GVA Worldwide in 94 major markets in 23 countries. GVA Connect has been involved in over 2 million sq ft of data centres transactions with a team of 30 property professionals advising on all aspects of data centres real estate. Our clients are property developers & investors; data centres operators, national and global corporations and technology integrators & outsourcing providers.

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IT majors vie for US\$500 million Danish pension fund contract

Denmark's largest pension fund company, ATP, has expressed a desire to outsource its internal information technology management and back-office works to Indian service providers. It is understood to have issued request for proposals for technology upgrade and support works worth over US\$500 million. Most Indian IT outsourcing companies, including Tata Consultancy Services, Infosys Technologies, Wipro, HCL and L&T Infotech, have responded, according to sources privy to the development, reported Business Standard.

The contract, according to the sources, include two different components — one for mainframe and IT infrastructure support and management, which includes setting up and managing of data centres, and the second one is for hosting SAP services, with complete maintenance and environmental support. It is understood that ATP was already working with a leading global tier-I supplier (not from India) for its IT infrastructure management and support. However, they decided to cancel the contract and go for a fresh bid, not being satisfied with the services from the existing vendor.

Jan 8th

NaviSite to sell off colocation business

The WHIR reported that data centre operator NaviSite recently revealed that its plans to sell its colocation business and some of the data centres supporting that division, are progressing. In a December 10th conference call with investors, NaviSite president and CEO Arthur Becker provided this update:

"This process is progressing and we are currently negotiating the documentation for the sale of certain of these data centre assets and the customers within those data centres. We anticipate that we will close one or more of these transactions before the end of this fiscal second quarter."

Jan 6th



Innovation in IT hit by recession budget cuts

A new survey from BT has shown that budget cuts in IT throughout the recession have caused a decline in innovation. Commissioned by BT Global Services, the Enterprise Intelligence survey showed that cuts in budgets during the recession has affected IT performance with a quarter of senior executives believing reductions had harmed innovation, reported IT Pro Business.

The survey was conducted by Datamonitor and questioned 2,400 IT users and 270 chief information officers and senior executives across 13 countries. Results also showed that 23% of senior executives claimed cuts stopped them winning business as well as 61% of CIOs and 63% of senior executives saying ageing IT was a barrier to their ability to "think globally."

Jan 5th

Reuben brothers eye £2.7 billion Global Switch float

The billionaire Reuben brothers have revived plans to float their fast-growing data-centre company, Global Switch. David and Simon Reuben are in talks with banks including Barclays, HSBC, Deutsche and Credit Suisse about listing the business in the third quarter of next year, in a float valuing the company at more than £2.7 billion, reported Times Online.

The brothers have twice before considered listing the company, but decided against going ahead during the credit crunch. Global Switch has centres in London, Amsterdam, Paris, Frankfurt, Madrid, Sydney and Singapore, covering almost 3 million sq ft. It lets space to big blue-chip companies such as IBM, Microsoft, Shell and BP.

Jan 4th

Half of all data centres understaffed, Symantec survey finds

Fifty percent of IT executives say their data centres are understaffed, and companies are still looking for more ways to cut costs, according to Symantec's latest "State of the Data Centre" report. Sixteen percent of survey respondents said their data centres are extremely understaffed, and another 34% called their data centres somewhat understaffed. At the same time, data centres are becoming more complex and harder to manage, with more applications, data and increasingly demanding service-level agreements, reported Network World

For its third annual data centre report, Symantec commissioned Applied Research to survey data centre specialists in 1,780 enterprises worldwide, each with at least 1,000 employees.

Jan 11th

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H-P and Microsoft join forces against rivals

Joining forces against rivals, tech giants Hewlett-Packard and Microsoft have announced that they intend spending US\$250 million over a three-year period to jointly deliver cloud computing products and services to businesses. Noting that the two companies are planning to combine some research and development efforts for delivering pre-packaged servers, storage, software, and networking gear, HP CEO Mark V. Hurd told media on a conference call: "These are two great companies that are lined up to make great things happen," reported Top News.

The three-year partnership deal between HP and Microsoft will, among other things, entail a collaborative effort for selling HP server hardware with networking equipment, along with storage and common business applications, like Exchange email and SQL database software, from Microsoft.

Jan 14th



Savvis CEO departs as company searches for new direction

After four years of relative stability, Savvis is again looking for a new chief executive. Phil Koen, who took the helm of the Town and Country-based company during a turbulent time, resigned abruptly. Koen will be replaced temporarily by Savvis Chairman Jim Ousley while the company searches for a more permanent option. The search is expected to take three to six months, reported STL Today.

Ousley said Koen's departure is simply part of the company's evolution. Koen joined the cloud computing firm after former CEO Robert McCormick's ugly departure. He left in late 2005 amid controversy over a US\$241,000 bill at a New York topless club that had been charged to a company credit card. During Koen's tenure, the company remade itself through acquisitions and the construction of data centres.

Jan 12th



IT firms brace for US\$10 billion GM contracts

General Motors' proposed IT restructuring is likely to throw up a US\$10 billion opportunity for Indian IT firms, some of which are already amongst the suppliers to the US auto major. In 2006, General Motors (GM) had put its \$15 billion IT projects for bids. "As the firm has been in the middle of a restructuring process after the management has been taken over by the government, the size of the IT contract would be lesser this time round. But it would still be over US\$10 billion," said an executive of a firm that provides IT services to GM, requesting not to be named, reported DNA India.

Among the high-priority projects at GM is a companywide rollout of Windows 7 operating system that is about to start in March 2010 for some 100,000 PCs. The firm is also aiming to roll out a virtual PC on a USB for each employee through which employees would be able to work from home while remaining in the company's private network.

Jan 4th



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Data Centre Security: Confronting the challenges of a changing threat landscape

Data centre security remains a critical issue for both end-user organisations and data centre and managed service providers, achieving top ranking alongside availability/resilience of data centre based IT services in the survey conducted for this new report by Broad Group.

Based on primary research including an end user survey, a survey of service providers, interviews with end-users, vendors, service providers and industry experts, this extensive new report focused on data centre security reveals how organizations are responding to a changing threat landscape. It also incorporates information from a wide range of sources covering physical, logical and people-related security measures.

£1.9 billion shared services framework

Lancashire County Council is on the lookout for suppliers to provide up to £1.9 billion worth of IT services, which will be shared with its twelve borough councils, Cumbria County Council and other local bodies over a ten year period. Days before Christmas the council issued a contract notice, for a deal under which up to five lead suppliers are likely to participate. Suppliers have until 29 January to request participation in the tendering process, reported Computer World.

Services covered include IT consultancy and support, technological strategic review services, project management, system integration, the development of customer relationship management software and front line systems, provision of human resources systems, pension fund administration systems, data management and financial management.

Jan 5th

BP signs up Computacenter after axing 540 vendors

Computacenter has lauded BP's decision to bypass a direct buying relationship with vendors and sign it up to a procurement deal that covers software and hardware over the next five years. Under the terms of the contract, Computacenter will become one of BP's Global Reseller Partners to supply all its kit in Europe starting next month, while US bidding partner CompuCom will take care of orders stateside, reported Microscope.

The appointment of Computacenter and CompuCom is designed to simplify BP's supply chain and the energy giant's Global CIO Dana Deasy said it plans to axe around 540 hardware and software suppliers including vendors and resellers.

Jan 19th

Mobile data centres becoming 'mainstream'

The portable data centre market has matured in recent times and now offers a broader range of vendor services, according to an analyst, who adds that customers are also now accepting the technology as mainstream. In an e-mail interview with ZDNet Asia, Steve Wallage, managing director of BroadGroup Consulting, noted that the market now views portable data centre facilities as a viable "permanent" business option, rather than a temporary alternative, reported ZDNet Asia.

One of the early vendors in this space was Sun Microsystems, which unveiled the Project Blackbox in 2007, a year after it was first announced. The vendor, which is now part of Oracle, did not respond to request for comments. Similar offerings from players such as IBM and Hewlett-Packard, have since sprung up, Wallage observed.

Jan 28th

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Digiweb acquires Internet Ireland

Broadband provider Digiweb has announced the acquisition of rival Internet Ireland. Internet Ireland services offered include web hosting, data centre colocation, managed email solutions, broadband and leased lines. Personnel with Internet Ireland will be transferred to Digiweb's Dublin offices and data centre during coming weeks, Ireland Online reported.

Digiweb said that clients of Internet Ireland will benefit through access to the wider portfolio of services and national Next Generation network infrastructure of Digiweb Group, including fibre and wireless broadband, leased lines, high speed DSL, telephony and VOIP, and private networks.

Jan 14th



Digital Realty Trust and KDC form alliance to provide custom build-to-suit data centres

Digital Realty Trust, the world's largest wholesale data centre provider, and KDC, one of America's leading commercial real estate development and investment firms, have formed an alliance that creates the first single source for every aspect of build-to-suit enterprise data centre projects. Through this alliance, enterprise customers can utilise KDC and Digital Realty Trust's financial and technical resources and unmatched experience to pursue custom-built data centre projects of any scope in any location around the world, reported a Company press release.

Chris Crosby, Senior Vice President, Corporate Development at Digital Realty Trust. Said "KDC's expertise is a perfect complement to Digital Realty Trust because we are the ultimate landlord for built-to-suit data centres. Customers can leverage our experience and expertise during the design process as well as take advantage of access to our global purchasing arrangements for data centre components."

Jan 21st

IBM wins £5 billion contract to run Essex Council IT services

Essex County Council has announced that it will be outsourcing a huge chunk of its services to IT solutions giant IBM in a £5.4 billion deal. Lord Hanningfield, leader of Essex Council said that "IBM has demonstrated its ability to help us deliver our vision of providing the very best quality of service for our residents", reported IT Pro Portal.

An IBM solution, which will help the council cut its annual £1.2 billion budget by 20% within the next three years, will have IBM analysts handling some of the services which the council provides to the citizens of Essex. A decision will be also need to be taken on whether to outsource particular service - like school management, libraries, road - or to keep it "in house".

Dec 23rd

Gartner: 2010 IT spending bullish

2010 will see the global tech market emerge from the recession, as Gartner's figures predict worldwide IT spending to grow by 4.6% this year, reported BCS.

The analyst firm says spending in all areas of IT – hardware, software, IT services and telecoms - will grow this year to reach a combined total of US\$3.4 trillion Gartner's research vice president, Richard Gordon, says they didn't expect IT spending levels to recover to 2008 levels until 2011 – even in the last quarter.

Jan 25th

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Atos Origin wins £40 million IT contract from Scottish agencies

IT services firm Atos Origin has been awarded a five-year contract, worth £40 million, from two Scotland public agencies, to contribute to the Scottish Government's drive for shared services and offer efficiencies to the tune of £20 million over the next five years. From April 2010, Atos Origin will provide IT services to a combined staff of 2,400 people across 113 sites for Skills Development Scotland, a non-departmental public body responsible for helping people of all ages discover their skills and Scottish Enterprise, Scotland's main economic, enterprise, innovation and investment agency, reported CBR.

The company said that it will provide IT services including service desk, desktop support, applications development and management, networks management as well as data centre, security services and transformation service.

Dec 23rd

Magirus determined to rekindle growth

Pan-European distributor Magirus has revealed that acquisitions could be on the agenda in 2010 as it looks to re-ignite its growth plans. The privately held firm halved in size two years ago when it offloaded its IBM and HP arm, but set itself the goal of growing back up to the €600 million (£539 million) mark within four years. Sales for the year to March 2010 are on course to improve by around 10% to €20-€30 million, with the UK contributing about 17% of the total, reported Channel Web.

Chief operating officer Christian Magirus admitted the recession had delayed its growth plans although Magirus will look to imminently widen its UK portfolio in the data centre space.

Jan 11th

SaaS and cloud computing driving data centre use

UK businesses are primarily concerned with SaaS and cloud computing with 31% saying it is driving increased use of data centre capacity, according to a national survey commissioned by Telehouse of over 100 senior IT professionals. With Gartner forecasting that the cloud computing market could reach a global value of US\$150 billion by 2013, it is unsurprising that 83% of respondents predict that their data centre requirement will also grow in the next three years. Looking further ahead, over 80% of respondents thought that securing access to additional data centre capacity would be either 'critical' or 'important' in the next five years, reported IT News Online.

"The results of our survey indicate that demand for data centre capacity will continue to increase over the next five years, fuelled by SaaS and cloud computing, but we should not underestimate the future impact of governance and the pressure it will put on capacity, too," commented Michelle Reid, Sales and Marketing Director, Telehouse.

Jan 6th

British consumers favour eco-friendly online retailers

British consumers want online retailers to reduce their environmental impact to the same degree as high street stores, according to new research by web hosting firm 1&1 Internet. The implementation of eco-friendly technologies and using renewable energy could drive customer loyalty and spending, according to 1&1 Internet's research, reported Biz Report.

The survey of around 1,500 British consumers found that a quarter would only purchase items from online retailers who state they operate using renewable energy. Over half (59%) look for "green" credentials before considering a purchase. "As more of us think about our personal impact on the environment, there has been a surge in demand for greener practices in retail," said Oliver Mauss, CEO of 1&1 Internet, a company that became one of the first big hosting outfits whose data centres' energy usage was offset by renewable, clean energy.

Jan 12th



Energy spinoffs turn fuel-hungry data centres into hot properties

When Telety began planning its third internet data centre in Paris, one of the first things it did was to look for partners. In addition to finding customers and hiring a firm to build the facility, it wanted someone to take the centre's biggest waste product — heat, reported Times Online.

The growth of data centres has consequences for the environment. They use huge amounts of electricity, often consuming as much as a small town. Not only do they need large amounts of energy to power their servers, they need just as much energy to cool them down. That always raises the question: what happens to the hot air that is pumped out of these facilities? In Paris, Telety has come up with a novel solution. Its Condorcet data centre, due to open this month at a cost of £43 million, will be the first in the world to be built with a greenhouse next door.

Jan 13th

Lancashire planning UK government needs to do more to raise awareness of business continuity: BIBA

The British Insurance Brokers' Association (BIBA) is calling on the government to help raise awareness of business continuity after independent research commissioned by BIBA revealed that 45% of businesses have no, or at very best, rough plans business continuity plans. Steve Foulsham, BIBA technical services manager, commented: "There have been slight improvements since our previous research in 2006 but we still have concerns that businesses are still not adequately protected. Every business needs to be properly prepared for a major incident. I urge every small business to urgently speak to their broker to ensure they are properly covered", reported Continuity Central.

Key findings from the BIBA survey included: Businesses are most likely to plan for the loss of physical equipment; loss of IT, premises, telecommunications and plant are the risks most likely to be covered by business continuity plans.

Jan 5th



INFINITY appoints MITIE as lead contractor for £100 million London data centre expansion

Infinity SDC has appointed MITIE Technology and Infrastructure to expand its Infinity TWO low energy data centre just outside Romford, London. Once complete the development will deliver 100,000 sq ft of resilient and highly efficient 21st century data centre capacity to customers at a time when companies are desperately seeking solutions to improve efficiency, increase reliability and drive down operating costs, reported Source Wire.

Martin Lynch, CEO, Infinity SDC said "MITIE brings a huge depth of data centre construction experience to this project but it has been their ability to partner with us throughout the design process in order to reach our energy efficiency objectives that has impressed us most. Historically data centres have been seen as a property issue but in the 21st century they are about total cost of operation where energy, maintenance and capital cost all interact to affect the customers' operating costs over the contract period. We believe that we are the only data centre company truly focussed on understanding Total Cost of Ownership and that this makes significant savings on the lifetime costs of service to our customers. Working with MITIE has enabled us to drive those lifetime costs even lower and ensure we deliver the optimal solution to each of our customers' individual needs."

Jan 13th

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HP loses DWP desktop contract as Fujitsu named as preferred bidder

HP has lost a major contract to Fujitsu Services after the Department of Work and Pensions (DWP) named Fujitsu as its preferred bidder for the desktop contract. The change is part of an IT overhaul at the department. A spokesperson at DWP said the contract winner would be announced in late January or early February, although she was unable to say when the contract work would begin. DWP CIO Joe Harley said in 2008, "We are reviewing our plans for our major IT services contracts as our principle existing contracts expire during 2010-11, Computer Weekly reported.

Also included in the overhaul will be contracts for hosting services, voice and data networks, application maintenance and support, data centres and integration services.

Jan 14th

Hosting war in South Africa

The South African data centre environment became very competitive over the last two years with Vodacom Business, Neotel, BCX, Teraco and others unveiling high-end hosting environments. Financial institutions like Standard Bank, ABSA and Discovery Health are also involved in what is believed to be their own Tier 4 hosting environment. Telkom has previously not been particularly aggressive in the hosting environment while many of its competitors like Internet Solutions, Verizon Business and BCX have developed very strong hosting businesses. Telkom is however planning to change this with its Cybernest business unit, reported My Broadband.

In November last year Telkom launched its 'green data centre', called Bellville 2, in Cape Town under a new brand offering called Cybernest. At the time the hosting business unit was called Telkom Data Centre Operations, but this was collapsed into the new Cybernest business unit. Cybernest currently has in the region of 10 000 sq m of hosting space spread across data centres in Gauteng, Cape Town and Hartbeespoort. Many of these data centres are connected via multiple-Gbps connections which are often used to provide real-time redundant solutions to clients.

Jan 13th

Telehouse operational by March

Londonderry's Project Kelvin Telehouse - currently under construction at the ILEX Fort George site - will be up and running by March. Fergus Innes, vice-president of sales in Europe for Hibernia Atlantic the company behind the transatlantic project, said he expected the Telehouse to be transferred to the firm in February for testing, reported the Londonderry Sentinel.

"The exterior of the building is currently being built by ILEX and is expected to be handed over to Hibernia next month for testing and other technical requirements," he said.

Jan 22nd



Fortis Bank Global Clearing colocates at Interxion London financial hub

Interxion, a European operator of carrier-neutral data centres, has announced an agreement with Fortis Bank Global Clearing, one of the largest independent third-party clearers in Europe, Asia/Pacific and the US, to house their Market Access platforms and provide client hosting services, as well as providing colocation for specific markets at Interxion's City of London data centre, reported a Company press release.

The agreement will enable Fortis Bank Global Clearing to provide its customers with low-latency access to the major financial markets in London from the Interxion Financial Hub - a close-knit community of Interxion-based capital markets participants. FBGC will run their services from a highly secure private suite with industry-leading service level agreements and guaranteed N+1 power and cooling redundancy.

Jan 14th

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Isle of Man Internet cost and connectivity improved

One of the attractions for online gambling companies locating operations on the Isle of Man, situated between England and Ireland, has traditionally been the favourable technical infrastructure, and Manx Telecom has announced further improvements to this service in terms of both connectivity and cost, reported Recent Poker.

The telecoms firm, which is part of the Telefónica Group of companies, recently made a major strategic investment strengthening the telecoms links between the Isle of Man and the rest of the world. The company has invested in quadruple connections from the Island, via four separate undersea fibre optic circuits, which connect through the UK and Ireland into the main international data hubs.

Jan 22nd

Nigerian telecoms firm seals US\$250 million deal with IFC

HELIOS Towers Nigeria, a telecommunications infrastructure sharing/colocation and managed services provider, has closed and funded a US\$250 million (N36.8 billion) facility, which was structured and arranged by the International Finance Corporation, a member of the World Bank Group. IFC is also the administrative agent with First City Monument Bank as the local agent, reported the Guardian News.

It is expected to enhance HTN's capacity to fully meet its key strategic objectives of further growing its business to over 2,000 sites, thereby remaining Nigeria's premier colocation and managed services provider to GSM and CDMA operators as well as broadband internet services providers.

Jan 21st

Barclays drops £400 million Accenture deal

Barclays will not renew a £400 million, six-year application development deal with supplier Accenture. The bank said the decision had been made for "commercial reasons" but declined to explain further. The move follows a decision to move desktop PC management back in-house, ending a deal with Getronics, reported Computer World.

Accenture said it will continue to act as a "consulting and solutions services" supplier to Barclays, but also refused to give details of this work. Two hundred and thirty staff will move from Accenture to Barclays, after the contract expires on 30 June. This number is far smaller than the 900 Barclays staff who moved from the bank to the supplier during the year after the deal was signed in mid-2004.

Jan 13th

New NYSE Euronext data centre launches colocation services

NYSE Euronext is now accepting orders for colocation space at its new UK data centre. Officials say that the data centre should be fully operational in the second quarter of this year as construction and infrastructure technology will be completed by the first quarter, reported Waters News.

NYSE Euronext says the data centre, which is located in Basildon, Essex, will offer internal latency as low as about 50 microseconds. It will be able to "handle 15 million messages per second and all of the electronic exchange activity throughout Europe," according to the company.

Jan 15th

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Bull signs major pan-European outsourcing contract with PaperlinX

Bull has signed a pan-European outsourcing contract with PaperlinX Europe, one of the largest distributors of paper, sign & display products and packaging materials in Europe. PaperlinX was looking for a partner that could standardise and centralise its complete IT infrastructure. By outsourcing its IT, PaperlinX is able to reduce costs, raise its service levels and focus on its core activities.

Within the contract, Bull is responsible for the data centre operations of PaperlinX, as well as the desktop management and helpdesk activities for 4500 users. Within the agreement, all servers in the current 22 data centres of PaperlinX will be consolidated and centralised utilising virtualisation techniques, thereby reducing more than 700 Linux and Windows servers to about 80 servers. The virtualized servers are to be housed in Bull's newly opened data centre in Barnsley, UK. The entire infrastructure is backed up to a second data centre in the Netherlands.

Jan 26th

AMS-IX doubles its connection capacity at TelecityGroup AMS-IX

AMS-IX has doubled its connection capacity at TelecityGroup's South East data centre in Amsterdam. The expansion was necessary in order to support the 60% growth in internet traffic which AMS-IX forecasts will flow through its platform in 2010. Thanks to an additional redundant MLX-32 ethernet access switch there are now 10 gigabit ports available for new clients and for expansion by existing TelecityGroup customers, according to a Company press release.

With a peak of 300 Gb per second, TelecityGroup's Amsterdam South East data centre processes the largest amount of internet traffic of the seven data centres in Amsterdam with direct AMS-IX connection points. As a result of this expansion AMS-IX internet traffic at TelecityGroup can grow to approximately 1,200 Gb per second.

Jan 26th

Nuovi Investimenti reduces latency at Interxion London financial hub

Interxion has announced an agreement with leading Italian brokerage and trading firm Nuovi Investimenti to colocate its trading platform at Interxion's City of London data centre. The agreement, which follows the migration of the Borsa Italiana matching engines from Milan to London earlier in 2009, enables Nuovi Investimenti to reduce latency to Borsa Italiana as well as the London Stock Exchange, Chi-X and Eurex, reported a Company press release.

"Interxion's strategic City of London location, its proximity to key trading venues and the wide range of available network providers added up to an exceptionally strong proposition," said Giovanni Ceroni, Project Manager at Nuovi Investimenti.

Jan 21st



TelecityGroup opens new data centre in Paris

TelecityGroup has opened its new Paris data centre, Condorcet, designed and built to be one of the most technically advanced and energy efficient data centres in Europe, according to a Company press release.

To meet increasing data centre demand in France, the facility will provide 3,400 sq m of customer space and 6.4MW of total customer power, enabling the Group to enhance its capacity in one of Europe's largest data centre markets. Condorcet represents a 48 million euro investment by the Group, its 23rd data centre in Europe and the third in the French capital.

Jan 25th

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Tieto builds a new data centre in Espoo, Finland

Due to the increasing demand for IT operating services, Tieto is building a new, more energy efficient data centre in Espoo, Finland. The construction of the data centre began in January, and the operations will begin towards the end of 2010. Initially, Tieto will build a 1 000 sq m of data centre space consisting two modules. The plan is to expand the centre later by independent 500 sq m modules. This will enable the use of the latest, most advanced technology and the most energy efficient solutions, according to a Company press release.

The planned maximum capacity of the centre is 6 000 sq m, which will double the area of Tieto's data centres located in the Helsinki metropolitan area. The size of the investment is approximately Euros18 million, including the property, site and the two data centre modules. One of the main planning criteria of the centre is energy efficiency. Various solutions for energy generation are currently being explored. The target PUE (Power Usage Effectiveness) index, which represents the energy efficiency or efficiency rate of the new data centre, is 1.2-1.3.

Jan 26th



The Wellcome Trust to invest in green data centre developer, Verne Holdings

Verne Holdings, parent company of Verne Global, has announced that it has signed a definitive agreement for an equity investment from the Wellcome Trust. The Wellcome Trust's investment will fully fund the completion of the first phase of Verne Global's wholesale data centre campus in Iceland. With this investment, the Wellcome Trust, a medical research charitable foundation based in London with US\$21 billion of assets, will become the largest shareholder in Verne Holdings, reported a Company press release.

"Large scale customers face a critical need to reduce substantially the power costs and carbon footprints of data centres," said Dominic Ward from the Wellcome Trust's Investments Division. "Verne Global is breaking new ground in using Iceland's natural green resources to mitigate both increasing emissions and rising energy costs."

Jan 18th

German Aerospace Center awards mega contract to T Systems

The German Aerospace Center will also source all its basic IT services from T-Systems over the next five years. "The outsourcing contract governing services worth some EUR 125 million was signed by both parties in Cologne. In addition, an option of extending the contract for another year has been agreed. T-Systems had previously won the Europe-wide invitation to tender," reported The Financial.

The agreed services include the further development, set-up, operation and support of computers, communication infrastructure and application systems as well as consulting services. The portfolio includes everything from telephones, standardised and highly-specialised IT workstations, through to supercomputers and grid computing.

Jan 21st

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Recession bites into local government ICT spend

Local government IT is under unprecedented pressure to deliver more with less, and tougher times lie ahead. IT managers are reporting budget cuts and staff reductions on a scale not seen for many years, finds Socitm's latest IT Trends survey. The forecast for overall IT spending in 2009 is £2.8 billion, £400 million less than in 2008; the biggest annual fall for many years - and a 10% fall in staff numbers is predicted, reported UK Authority.

Capital spending is forecast to fall by 20%, departmental spending by 16% and central ICT spending by 8%. The only area where growth is predicted is in the area of communications, finds the survey.

Jan 22nd

Government to cut £3.2 billion a year with radical ICT strategy

The launch of the Government ICT Strategy promises to slash £3.2 billion a year in public spending by 2014 and create a "smarter, cheaper and greener" public sector. There are 14 different strands to the strategy, which include establishing a Government Cloud, the G-Cloud, which will host ICT services on one secure shared network. With multiple services and suppliers, public-sector bodies will find it quicker and cheaper to find the best suppliers for their needs, reported CBR.

Consolidating its hundreds of data centres down to 10 or 12 key centres will liberate a further £300 million a year, while reducing the drain on power and cooling resources by 75%. A further £500 million a year will be saved from creating an Application Store – a marketplace for sharing and reusing applications such as word processing and email on a pay-per-use basis.

Jan 28th



Kulacom launches largest state of the art data centre in Jordan

Kulacom Jordan, a world-leading competitive integrated communications carrier, has officially launched its 300 sq m state-of-the-art data centre equipped with the latest server and virtualisation technology from Dell International, establishing Kulacom's data centre as the most advanced in Jordan as well as being one of the largest in the region, reported Al Bawaba.

Kulacom Jordan's fully managed state-of-the-art data centre has been designed to host the most basic to the most mission critical computer systems, enabling it to host customer solutions consisting of one processor and one gigabyte of storage or a solution that requires hundreds of servers with terabytes of storage per server.

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FTC to investigate cloud computing

The Federal Trade Commission (FTC) is investigating the privacy and security implications of cloud computing. That could be quite an inquiry as the debate is still open about how to actually define cloud computing in the first place. The investigation should raise some concerns with the enterprise community. Such an investigation could cover aspects of Internet communications that have been in use for years, reported Read Write Web.

How would the FTC distinguish between the rights of the consumer and businesses that also use cloud computing services? What regulations would drift into the enterprise sector? Any service provider could be viewed as part of the investigation under such a broad umbrella. The obvious parties would include Google, Amazon, Microsoft, Rackspace and the other large cloud computing services.

Jan 5th

Microsoft calls for Cloud privacy code

Microsoft wants cloud computing vendors to join forces to create a privacy and security code of conduct. Microsoft General Counsel Brad Smith called for new "truth-in-cloud-computing" principles that would let consumers and businesses know how their information will be accessed by service providers and how it will be stored online. "These principles should ensure that there is transparency over how data is protected," he said. "Simply put, it should not be enough for service providers simply to say that their services are private and secure," Smith added. "There needs to be some transparency about why this is the case", reported Computer World.

Cloud computing vendors could create a self-regulatory code, or they could face regulation from Congress, Smith said.

Jan 22nd

US: Most hospitals increasing IT spending

Three quarters of small to mid-sized hospitals in the US plan to increase their IT budgets this year, with clinical point-of-care systems being the top IT priority, says a new survey. The US government's health IT stimulus programs are apparently driving many of these hospitals' IT plans, reported Information Week.

Government regulatory matters, followed by financial incentives, were named as the top issues driving healthcare over the next two years, said the respondents to a survey conducted by the Healthcare Information and Management Systems Society (HIMSS) last October and released Wednesday. HIMSS' phone survey of 202 IT executives at small to mid-sized hospitals included 125 CIOs, CTOs, VPs and directors of IT in the US and 77 in other countries, including Canada, the UK, Germany, France and China.

Jan 28th

Peak 10 announces expanded US\$95 million credit facility

Peak 10, a managed services company with data centres in ten metropolitan markets, has amended and expanded its credit facility to US\$95 million. RBC Capital Markets was the Sole Lead Arranger and Sole Book Runner for the bank syndicate. GE Capital Corporation was the syndication agent and Royal Bank of Canada was the documentation agent. The majority of the US\$95 million credit facility will accelerate Peak 10's capacity expansion plans and fund development in its high-growth markets, reported Yacht Charter Magazine.

The expanded US\$95 million credit facility is an integral part of Peak 10's strategic plan which has been methodically executed since the company's inception. The company has managed a path of steady and consistent growth organically in its local markets and through its acquisitions of established data centre companies in Louisville, Nashville, Richmond, and most recently, Fort Lauderdale. In late 2007 and early 2008, Peak 10 opened greenfield data centres in Atlanta and Cincinnati respectively. Additionally, over the last 18 months Peak 10 has completed construction of additional facilities in its Nashville, Tampa, and Raleigh and Charlotte, markets to meet customer growth and demand.

Jan 6th



[Click here to go back to contents page](#)

Facebook picks Prineville for its first data centre

The social media powerhouse has confirmed that it has picked the economically depressed Central Oregon town for Facebook's first company-owned data centre, drawn to the region by reliable and affordable power, a favourable climate and tax breaks. Speculation about the data centre's owner has been rampant in Central Oregon for many months, reported Oregon Live.

Construction has already begun on the facility, which will employ 35 people when it's complete early next year. Two hundred others will build it, according to Facebook. Facebook declined to say how much it will spend on the 147,000 sq ft facility, but McCabe said he's been told the total cost will be between US\$180 million and US\$215 million

Jan 22nd

Digital Realty pays US\$375 million for New England sites

Digital Realty Trust has said that it plans to acquire three data centre properties in Massachusetts and Connecticut, paying US\$375 million for 550,000 sq ft of buildings operated by Sentinel Data Centers. The deal expands Digital Realty's footprint in the Boston market, where its three existing properties are fully leased, reported Data Center Knowledge.

Digital Realty also said it may sell up to US\$400 million in common stock through equity distribution agreements with Citigroup, Merrill Lynch, and Credit Suisse. The shares will be sold under a shelf registration agreement filed with the SEC in May 2009. Under a shelf registration, a company may sell securities in one or more separate offerings with the size, price and terms to be determined at the time of sale. The additional funds will help Digital Realty manage its borrowings as it continues to acquire leased data centre properties. The company reported in an SEC filing that it entered into definitive purchase agreements on Dec. 24 to acquire three properties.

Jan 4th

Digital Realty Trust bolsters green leadership with another LEED Platinum Certification

Digital Realty Trust, the wholesale data centre provider, has earned LEED Platinum certification from the US Green Building Council (USGBC) for its 1525 Comstock data centre property in Silicon Valley. This is the second LEED Platinum certification that Digital Realty Trust has earned for its properties in Santa Clara, reported the Sun Herald.

This brings the Company's number of LEED-certified facilities in the United States to eight (8) with twelve (12) additional facilities currently going through the LEED certification process. Digital Realty Trust also earned the first BREEAM Excellent environment rating in the data centre industry for one of its facilities in the United Kingdom.

Jan 12th

Data centre saves big with better airflow monitoring

James Kennedy, the senior facility manager at RagingWire said the colocation company is saving more than US\$600,000 per year on cooling costs at its Sacramento, Calif.-based data centre. The 216,000 sq ft facility features 110,000 sq ft of raised floor, designed to 200 watts per sq ft power density. Kennedy said precision airflow monitoring was key to shrinking RagingWire Enterprise Solutions's energy demand, reported Search Data Center.

The company uses a wireless monitoring system from SynapSense, a winner in the Data Center Infrastructure category for SearchDataCenter.com's 2009 Products of the Year awards. By tightly monitoring data centre environmental conditions, RagingWire can safely implement cutting-edge cooling best practices and track changes to make sure they work as designed.

Jan 26th



'Google Energy' subsidiary considers clean power

Google took a step toward entering the energy business with the creation of a subsidiary called Google Energy and a request with a federal agency to buy and sell electricity on the wholesale market. The search giant formed a Delaware-based company called Google Energy last year. The Federal Register referenced Google Energy's request to the Federal Energy Regulatory Commission (FERC), the agency with oversight over the power grid, reported Cnet.

Rather than represent a shift beyond Google's core search business, though, the moves are meant to give Google flexibility in pursuing its corporate goal of carbon neutrality, according to a Google representative. "Right now, we can't buy affordable, utility-scale, renewable energy in our markets," said Google representative Niki Fenwick. "We want to buy the highest quality, most affordable renewable energy wherever we can and use the green credits."

Jan 7th

[Click here to go back to contents page](#)



Bangalore to have 'level III data centre'

On its way to score yet another first in the e-governance sector, Karnataka will have the country's first 'level III data centre'. The data centre, which will be used to host government applications and related data, will have a massive storage capacity of over 90 tera bytes to meet the digital storage needs of the state, reported Express Buzz.

The state government has already prepared a request for proposal (RFP) for the project and is awaiting approval from the Centre. "In about two months from the date of approval, which could be any day now, the data centre will be operational," M N Vidyashankar, principal secretary of the department of e-governance told Express.

Jan 4th

NTPL opens Gujarat's first commercial data centre

Neesa Technologies (NTPL), founded in 2000 to support businesses operate more efficiently, has opened Gujarat's first commercial data centre with a data recovery centre at Jaipur, Rajasthan complying with Tier III standard, reported Silicon India.

NTPL's Tier III data centre is also equipped with storage area network and network backbone as high-end fibre optic cable. By providing equal balance of power, cooling, and utilization, NTPL retrieves data centre dexterity, freeing up resources, improving service levels and responsiveness, and expanding the life of the data centre. In addition, the organisation will obtain data centres that work more and are affordable and trustworthy.

Jan 8th

Australia: Utilities and government drive IT services spending according to Ovum

The Australian IT services market will see modest growth this year, driven by an uptick in public sector and utilities sector spending, an analyst claims. According to figures from Ovum's A/NZ Market Trends 2009: IT Services forecast, IT services growth will exceed 4.5% in 2010, putting it in a healthy position for pre-recessionary growth levels in 2011, reported ARN.

Ovum analyst, Jens Butler, was optimistic about the market this year and said public sector spending would drive significant services growth as Federal Government agencies looked to act on the Gershon report.

Jan 25th

IBM wins Safexpress managed services deal

IBM has won a five-year managed services deal from supply chain and logistics company Safexpress to provide remote monitoring and management through its global management centre in Bangalore. Financial terms of the deal were not disclosed, Trading Markets reported.

Under the deal, the company will provide data centre and optimisation services and end user management services to over 500 Safexpress points of presence. It will monitor and manage Safexpress' data centre through its Global Management Center in Bangalore. It will also extend its NOC-i tools to Safexpress end-users to streamline reporting and resolution, reduce turn-around time and assure continuity of services.

Dec 23rd



BEA launches data centre in Shanghai

Bank of East Asia, Hong Kong's fifth-biggest lender, has announced that its mainland subsidiary Bank of East Asia (China) has set up an RMB 200-million data centre in Shanghai, reported China Knowledge.

The data centre, the first one established by a foreign bank on the mainland, is located in Shanghai Financial Information Service Industrial Park, which is already home to the data centres of many domestic lenders. Chan Kay-cheung, vice chairman of BEA China, said that the data centre will help the lender expand in mainland China by keeping track of data for an increasing number of clients.

Jan 12th

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Tasmania hopes to become data centre hotspot

The Tasmanian government has announced a strategy to attract digital infrastructure and services industries such as data centres to the state. The Data Centre Industry Development Strategy aims to identify and promote Tasmania's competitive advantages for data centre attraction and will include policies and programs to support the development of innovative industries, products and services, reported Computer World.

It also aims to identify the barriers and constraints for attracting data centres to Tasmania and the best way to overcome them, including identifying the workforce and skill requirements to support long term data centre investment.

Jan 18th



Optical fibre network soon for 'Digital Bangladesh'

The government is taking initiatives to bring Bangladesh under the optical fibre network aiming to build a 'Digital Bangladesh', Telecommunications minister Raziuddin Ahmed Razu has said in reply to a question in parliament, reported BD News24.

"To increase the number of BTCL subscribers the government has taken up some exclusive projects that comprises expanding and modernising telephone exchanges, laying of new cables and optical fibre network, setting up international telephone and internet exchanges," the minister said.

Jan 13th

Maharashtra Bank selects IBM's data centre

Karad Urban Co-operative Bank (KUCB), Maharashtra's leading cooperative bank, has chosen to deploy IBM's Scalable Modular Server, a pre-designed and pre-fabricated data centre. The Scalable Modular Server Room can be installed in a fraction of the time compared to traditional data centre design and build methods, claims IBM and will enable KUCB save nearly 75% on resource allocation costs and allow staff to focus on core business activities, reported CXO Today.

According to Neeraj Sharma, director-Integrated Technology Services, IBM India/South Asia, IBM's solutions around Scalable Modular Server Rooms are part of its Money Saving Services portfolio, which is targeted towards helping customers optimise operating consumption for energy, space and communications, and aid further growth.

Jan 5th

Digicable signs 10-year it outsourcing agreement with IBM

IBM has announced that Digicable, a leading cable and broadband distribution player in India, has signed a US \$83 million, 10-year strategic outsourcing agreement with IBM. As part of this agreement, IBM will support the integration of Digicable's digital media content delivery and value added services applications with its core business technologies and processes, reported PR Newswire.

IBM will provide IT infrastructure services, network support, application maintenance services and security services. IBM will leverage its strength in hardware and software solutions - to assess and help optimise operations for Central/Remote Head Ends and physical/digital assets. IBM will also implement and manage core applications and services, including business-to-business/business-to-consumer and employee Portals, voucher and credit management systems, Electronic Bill Presentation & Payment, Intellectual Property Management and ERP.

Dec 23rd

[Click here to go back to contents page](#)



L&T Infotech wins key system integration projects from Indian Railways

L&T Infotech has won two important turnkey ERP projects for computerising the maintenance of rolling assets of the Indian Railways. The end-to-end System Integration projects were conceptualized and tendered by Center for Railway Information System, the IT arm of Indian Railways. Under these projects, L&T Infotech would be deploying the Enterprise Resource Planning software and the underlying hardware for automating the maintenance of the two major 'bread-winner' rolling assets of the Indian railways, namely, the wagon fleet which carries their freight traffic and diesel locomotives which haul their freight and passenger Trains, reported India Info.

The projects include installation and commissioning; and multi-year ongoing support of hardware and systems in the implementation. The work involves establishing central data centre infrastructure; providing LAN at three sheds; and supply, installation & commissioning of hardware and networking equipment. L&T Infotech will also be installing servers, network equipment, close circuit camera systems, touch screens and RFID-based kiosks for easy user interface for the employees.

Jan 5th

IBM bags 10-yr IT deal from Guj co-op bank

IBM has signed a 10-year IT services deal with Sardar Bhiladwala Pardi People's Co-operative Bank Ltd (SBPPCB), a co-operative bank in Gujarat. According to the contract terms, the company will provide managed continuity services which will include server management, network and security management, back-up and database management. The deal size was not disclosed, reported Financial Express.

Based on the pay-as-you go model, which will be complete operational expenditure for the bank is expected to result in savings of up to 50% in the banks' expenditure on IT infrastructure.

Jan 4th

Unisys wins US\$38 million Australian Department of Education deal

Infrastructure services provider Unisys' Australian subsidiary has won a three-year A\$ 41m (US\$38 million) outsourcing services contract with the Queensland Department of Education and Training. Under the deal, Unisys Australia will provide IT services for students, teachers and administrators at 90 campuses across 13 Technical and Further Education institutes across the state and the Australian Agricultural College, reported iStock Analyst.

The company said the contract provides for two optional one-year renewals following the initial three-year term. The company will support approximately 330 servers and 19,000 desktops, manage the local and wide area networks, and provide help desk services to respond to approximately 75,000 support calls per year.

Jan 25th

Digital Reality in the race to streamline state's data centres

One of the world's largest data centre owners and managers could be headed for Australia if Macquarie Capital Group is successful in its bid to consolidate NSW's 130 government data centres, Australian IT reported.

Macquarie has teamed up with Digital Realty as one of 17 applicants to NSW's call for expressions of interest to trim its data centres to two facilities. It is understood that Macquarie faces tough competition from the consortium led by financial services outfit Gresham. Gresham has a powerhouse combination of Telstra, data centre developer Technical Real Estate and energy supplier AGL on its team.

Jan 19th

REC signs multi-year contract with Airtel for network management services

Bharti Airtel, an Asian integrated telecom service provider, has announced the completion of a Rural Electrification Corporation project for end to end Network Management services. REC is a Navaratna public sector enterprise with the Ministry of Power in India, reported Equity Bulls.

Under the terms of the agreement, Bharti Airtel will manage REC's complete ERP backbone including the data centre and the entire network connecting Delhi Corporate office and 18 Project/Zonal offices across the country. REC has already implemented an integrated enterprise resource planning solution automating all its major functions to achieve its mission.

Jan 14th

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Catalyst launches the first Tier 3++ commercial green data centre in Gurgaon

Catalyst has launched the first tier 3++ green data centre - one of its own kinds in Africa, Middle East and Asia. It is a major step inline with Catalyst' long-term vision of offering end to end IT service portfolio with minimum Total Cost of Ownership for the customers, reported India PR Wire.

Mr. Anupam Awasthi, CEO, Catalyst said that "We feel proud to announce the launch of this unique Tier 3++ data centre. We have now been able to progress ourselves to become a true "Glocal" - Global yet Local, Green IT Company with a fully functional and successful presence in 11 countries and 4 continents".

Jan 19th



Mumbai stock exchanges join the rush for faster trading

India's stock exchanges are racing to introduce "colocation" facilities to trading companies in a move that would allow faster share trading as algorithmic trading begins to take hold in the country. The initiatives mark the spread of the latest trading technologies to the bigger developing markets in Asia, beyond Japan and Singapore, where the exchanges already offer colocation, reported The Peninsula Qatar.

The phenomenon is driven by algorithmic, or program trading the use of computers to execute trades on behalf of clients, usually in small, high-frequency tranches. The Bombay Stock Exchange, India's second largest market by volume, announced it was teaming up with an information technology company, Netmagic Solutions, to provide colocation services. Meanwhile, the first members of the National Stock Exchange, India's largest market by volume, are expected to go live with new colocation facilities in "the next few weeks", an official said.

Jan 13th

ASG's new A\$23 million deal

IT services provider, ASG Group has won a three-year contract with the Department of Education in Western Australia, worth more than A\$23 million. Under the arrangement, which comes with two one-year extension options, ASG will provide Oracle applications management, server operations and database administration for the department, reported ARN Net.

"The department has the discretion to appoint ASG as its key corporate and enterprise applications partner," the company added. "In this role, ASG will provide additional services for mission critical systems."

Jan 19th

Tata Communications unveils largest data centre in India

Tata Communications has unveiled its largest data centre in the country at Pune. Spread across about 55,000 net sq. ft. the data centre would offer services including colocation, managed hosting and storage and a suite of complementary services including Managed Security Services and CDN services, reported RTT News.

The Pune data centre would reside on Tata Communications' Tier-I IP backbone enabling it to provide high capacity internet, MPLS and global Ethernet service.

Jan 20th

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Brunei can be data hub for Malaysia and Singapore

Brunei could be on its way to becoming a data/information storage hub for countries such as Malaysia and Singapore, said Graeme Kemlo from Senatas, an internationally recognised and accredited company for its high-speed network encryption technology. The general manager of marketing communications said that this information was disclosed to him by a government agency which could not be disclosed during press time, reported Brudirect.

"I am only telling you what we were told but there is apparently a plan afoot to establish a series of data centres which will effectively allow organisations, governments and businesses, among others to send their data to Brunei to be backed up," he said. Last month, the Brunei Economic Development Board said it was pressing ahead with a plan to set up a data centre worth an estimated US\$50 million-\$100 million in the Sultanate. The data centre is among the priority projects the BEDB had identified under the information and communication technology sector as a means to shift the economy away from the oil and gas sector.

Jan 28th



India-centric IT firms could form 20% share of cloud leaders: Gartner

India-centric IT services companies could represent 20% of the leading cloud aggregators in the market through cloud service offerings, according to findings by Gartner, an information technology research and advisory company, reported the Business Standard.

The report finds that India-centric IT services companies are leveraging established market positions and levels of trust to explore nonlinear revenue growth models and working on interesting research and development efforts, especially in the area of cloud computing. The collective work from India-centric vendors, according to Gartner, represents an important segment of the market's cloud aggregators, which will offer cloud-enabled outsourcing options.

Jan 18th

[Click here to go back to contents page](#)

World: Infosys signals recovery in outsourcing market

Infosys Technologies, India's second largest outsourcer, reported revenue of US\$1.2 billion for the quarter ended Dec. 31, up 5.2% over the same quarter in the previous year. Despite the rise in revenue, the company's profits for the quarter were basically flat, rising 0.6% to US\$334 million, reported PC World.

Infosys revised upwards its forecast for its fiscal year ending March 31. The company's annual revenue is now expected to be in the range of US\$4.75 billion and US\$4.76 billion, a year-on-year increase of 1.8% to 2.0%.

Jan 12th

Europe: Computacenter profits herald growth in IT spending

A big profit upgrade from IT services group Computacenter has showed that businesses across Britain and Europe are spending on technology support again. The firm, which supplies computer services to BT and John Lewis, said it would beat City expectations of £48.4 million pre-tax profit, as it had cut costs and was signing new contracts, reported the London Evening Standard.

Revenue in Britain fell 11% to £1.25 billion last year but recovered in the final three months, with takings up two per cent. Computacenter said firms were not yet investing capital in new technology, but chief executive Mike Norris said: "We are pleased with the growth in our contract base, which underpins profit growth into the future."

Jan 13th

EMC net income up 58%

EMC has announced that its net income jumped 58% in the latest quarter, the first time since the spring of 2008 that profit has risen at the information-management company. Revenue also ticked higher, and its 2010 forecast was above Wall Street's projections, reported NY Times.

EMC's results offered the latest signs that corporations' spending on technology is rebounding from depressed recession levels. The same pattern also appeared this month in the latest numbers from Intel, which reported strong sales of chips for computer servers, and IBM, whose revenue grew for the first time in a year and half.

Jan 27th

Asia Pac: TCS consolidated Q3 net profit rises 11.1%

Tata Consultancy Services, India's largest software exporter, has announced results for the quarter ended Dec. 31, 2009. On quarter on quarter basis its revenues rose 2.9% and its net profit was up by 11.1%, reported a Company press release.

The group has posted a consolidated net profit of Rs 18,239 million for the quarter ended Dec. 31, 2009 as compared to Rs 13,620.60 million for the quarter ended December 31, 2008, registering a growth of 33.91%. Its total income has increased 8.57% from Rs 71,050.40 million for the quarter ended Dec. 31, 2008 to Rs 77,140.40 million for the quarter ended Dec. 31, 2009.

Jan 18th

World: Wipro Q3 results confirms outsourcing revival

Indian outsourcing firm Wipro underscored the sector's recovery with a quarterly profit that beat market forecasts and an upbeat outlook, as a global recovery boosts demand from key financial clients. India's No. 3 software services exporter followed bigger rivals Tata Consultancy Services and Infosys Technologies in reporting a pick up, boosting investor confidence of a swift recovery from the global financial crisis, reported Reuters.

Wipro expects its IT services revenue to rise 3.6%-5.4% in January-March from the preceding quarter to US\$1.16-US\$1.18 billion, after it posted a 4.9% sequential rise in the latest quarter.

Jan 20th



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World: IBM reports 2009 fourth-quarter and full-year results

IBM has announced fourth-quarter net income of US\$4.8 billion compared with US\$4.4 billion in the fourth quarter of 2008, an increase of 9%. Total revenues for the fourth quarter of 2009 of US\$27.2 billion increased % (down 5%, adjusting for currency) from the fourth quarter of 2008, reported a Company press release.

"We concluded a strong year with a solid performance in the fourth quarter in which we again delivered growth in margins, profit and earnings," said Samuel J. Palmisano, IBM chairman, president and chief executive officer. "IBM continued to benefit from our strategic transformation, offerings that our clients value in this economy, and our commitment to developing countries around the world."

Jan 21st

Europe: Misys profits from fixing firms' computers

The inevitability of computers crashing has helped software and IT services firm Misys report an 11% rise in first-half profit to £62 million. The firm said that although banks were still spending less on its financial software it had signed up more computing maintenance contracts, pushing up profit, reported the London Evening Standard

Revenue for the six months to 30 November increased 29% to £361 million, although it slipped one per cent when currency benefits were stripped out.

Jan 15th



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America

3rd March 2010 - DatacenterDynamics Conference, New York

The DatacenterDynamics Conference and Expo series will address the challenges faced by owners and operators of legacy structures in need of upgrading and new builds required to meet the complex combination of exponential data growth, technology advances, energy efficiency, resilience and security

Through to further info:

<http://www.datacenterdynamics.com/ME2/Sites/Default.asp?SiteID=3154E358AD2F4684B825BF24BBE46BA2>

3-5th March 2010 – Secure IT 2010, Los Angeles

Secure IT 2010 is a “must attend” event for those tasked with protecting personal or confidential information in a rapidly changing technological environment. This year’s conference sessions address new and continuing threats to information security as well as responses to the increasing risk of security breaches and data exfiltration, identity theft, cyber terrorism and more.

Through to further info:

<http://www.tsnn.com/profile.asp?EventID=24652&CatID=30>

7th -11th March 2010 – Data Center World, Nashville

Data Center World is the largest global event of its kind and has been named one of the 50 fastest growing tradeshows in the U.S. It is the leading educational conference for data centre professionals.

Data Center World is presented by AFCOM, the premier data centre association representing 4,500 of the largest data centres around the world.

Through to further info:

<http://www.datacenterworld.com/>

13-14th April 2010 - Gartner Enterprise Technologies Summit, Sao Paolo

The Gartner Enterprise Technologies Summit delivers the latest independent Gartner advice on all things SOA, Web 2.0, Application Development, Application Integration, Enterprise Architecture, BPM, and Cloud Services. Our Analysts will share their latest research, analyze end-user case studies and provide tips for the real world to help your enterprise achieve true agility.

Through to further info:

<http://www.gartner.com/EventsCal>

15th April 2010 - DatacenterDynamics Conference, Buenos Aires

The DatacenterDynamics Conference and Expo series will address the challenges faced by owners and operators of legacy structures in need of upgrading and new builds required to meet the complex combination of exponential data growth, technology advances, energy efficiency, resilience and security

Through to further info: (in Spanish)

<http://www.datacenterdynamics.com/ME2/Sites/Default.asp?SiteID=08D24515CD364C69B2A2577352F64690>

25-29th April, 2010 – Interop, Las Vegas

Interop is the leading global technology event, with the most comprehensive IT Conference and Exhibition available. Business and technology leaders attend Interop to get the most up to date information available on key technologies, learn about the latest trends and meet with leading vendors.

Through to further info:

<http://www.interop.com/lasvegas/>

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EMEA

31st January – 3rd February 2010 - Data Centre Management Middle East 2010, Dubai

Data Center Management Middle East 2010 will bring together data centre experts and professionals from across a wide spectrum of industries to discuss the latest case studies, data centre management strategies and technological advancements

Through to further info:

<http://www.tsnn.com/profile.asp?EventID=42341&CatID=30>

1-2nd February 2010 - Gartner Business Intelligence Summit, London

The Gartner Business Intelligence Summit examines the BI solutions, advice, real and tangible strategies, cutting edge of best practices, latest tools and technology that will help you develop a more effective BI strategy and improve the performance of your business!

Through to further info:

<http://www.gartner.com/EventsCal?opCode=1&template=1&eventType=1>

19-21st April - Data Governance Conference Europe 2010, London

Data governance is now a vital ingredient for most organisations because of business necessity as well as regulatory requirements. This conference will focus on how to establish and implement data governance, what pitfalls and roadblocks to avoid and the success factors for implementing data governance.

Through to further info:

<http://www.irmuk.co.uk/dg2010/>

22-23rd April 2010 - 6th Data Centres Europe 2010, Nice

Market conditions have proved successful for data centres over the past 12 months. The next year is likely to see legislative action over carbon emissions and Investment in Green significantly increases. Outsourcing by enterprises will be sustained and market entry by new players in southern Europe and North Africa will offer competitive options: power remains a critical issue and location based offerings are likely to increase internationally. Investment too in the data centre sector appears set to rise, as cloud services gain further enterprise and government customers. DCE 2010 assesses all these developments in depth.

Through to further info:

<http://www.datacentres.com/dce/>

27th-29th April 2010 – Internet World, London

Internet World is Europe's longest running, best attended and biggest annual event for digital marketing and online business.

Now in its 18th year, it is the only event that brings you everything you need to formulate and implement your online strategy, from digital marketing to ecommerce, content management to hosting. It showcases the UK's leading suppliers, delivers Europe's biggest free education programme and brings together Europe's largest collection of visionary individuals from marketing, IT, digital and ecommerce.

Through to further info:

<http://www.internetworld.co.uk/>

28th April 2010 - DatacenterDynamics Conference, Manchester

The U.K.'s dedicated public sector data centre conference will take place in DatacenterDynamics' first visit to Manchester. The event will deliver case studies of projects large and small with an emphasis on meeting the specific challenges of professionals working in the public sector space.

Through to further info:

<http://www.datacenterdynamics.com/ME2/Sites/Default.asp?SiteID=96DC1F52930E4F22ADEF4CD1CE5D4ED2>

13th May 2010 - IDC's Virtualisation and Cloud Conference, London

For many organisations, the future of their business relies on the mobility and flexibility of their workforce.

You may be well on your way towards server consolidation, however there have been many recent developments in virtualisation you may not yet be making the most of. Virtualised desktop and applications can enable your organisation to be truly flexible

Through to further info:

<http://guest.cvent.com/EVENTS/Info/Summary.aspx?e=1673ba83-9a3e-4d59-8a80-e974835e6ce0>

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Asia/Pac

9th-10th February 2010 – Data Centre Management, Melbourne

Increasing Energy Efficiency, Driving Down Costs and Building a Business Case for Sustainability.

Through to further info:

<http://www.tsnn.com/profile.asp?EventID=42337&CatID=30>

2nd-3rd March 2010 - Gartner Business Intelligence & Information Management Summit, Sydney

The Gartner Business Intelligence Summit examines the BI solutions, advice, real & tangible strategies, cutting edge of best practices, latest tools & technology that will help you develop a more effective BI strategy and improve the performance of your business! This summit, now in its fourth year, delivers a wide range of analyst presentations, case studies, workshops and roundtables. You will also have the chance to network with delegates from all over the Asia Pacific region.

Through to further info:

<http://www.gartner.com/EventsCal?opCode=1&template=1&eventType=1>

24th-25th March 2010 - Gartner Infrastructure, Operations & Data Centre Summit, Sydney

The Gartner Infrastructure, Operations & Data Centre Summit will show you the path toward business orientation and transformation, delivering IT will achieve that elusive and always-wanted goal of business alignment. That means in-depth, up-to-the-minute research and recommendations on virtualisation and consolidation, disaster recovery and business continuity, power and cooling challenges, and much more.

Through to further info:

<http://www.gartner.com/EventsCal?opCode=1&template=1&eventType=1>

20-21st April 2010 - Gartner Infrastructure, Operations & Data Centre Summit, Tokyo

The Gartner Infrastructure, Operations & Data Centre Summit will show you the path toward business orientation and transformation, delivering IT will achieve that elusive and always-wanted goal of business alignment. That means in-depth, up-to-the-minute research and recommendations on virtualisation and consolidation, disaster recovery and business continuity, power and cooling challenges, and much more.

Through to further info:

<http://www.gartner.com/EventsCal?opCode=1&template=1&eventType=1>

13-15th May 2010 – Data Storage Expo, Tokyo

DSE is Asia'S largest expo featuring essential data storage solutions to manage and protect enormous volume of information.

Through to further info:

<http://www.tsnn.com/profile.asp?EventID=22251&CatID=30>

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London EC1

Ref: 00119

Up to 1,520 m² (16,000 sq ft)

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London EC1

Ref: 00111

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Tier 3+, high density suites available providing 20kW / rack. One of the first PCI-DS sites in Europe.



London EC2

Ref: 00127

625m² (6,625 ft²)

625 m² (6,625 ft²) private data centre suite available for immediate occupation. Tier 3+ specification. Current specification 1kW/m² - additional power available. Wholesale pricing rates.



London E14

Ref: 00112

Up to 3,500 m² (37,673 ft²)

Dockland located it is Europe's most connected Tier 3 datacenter with over 200 ISP and Carrier Networks on site.



London E14

Ref: 00120

Up to 1,362 m² (14,660 ft²)

Dockland located for low to mid density requirements. Suited space and dedicated floors available.



London E14

Ref: 00108

Up to 5,600 m² (60,277 ft²)

Tier 3, racks to 8kW. Suited space available.



London E14

Ref: 00118

Up to 2,135 m² (22,980 ft²)

Dockland located with over 150 ISP and Carrier Networks on site.



London E14

Ref: 00117

2,322 m² (25,000 sq ft)

Up to 2,322 m² (25,000 sq ft) available. Minimum base power density 733 w/m² and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.



London E14

Ref: 00113

Up to 3,200 m² (34,444 ft²)

Dockland located for low to mid density requirements. Suited space and dedicated floors available.

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London WC1

Ref: 00121

Up to 1,350 m² (14, 521 ft²)
Tier 3 data centre. Space available immediately



London NW10

Ref: 00110

Up to 4,500 m² (48,437 ft²)
Tier 3+, 2kW/m² with the option to deploy air cooled racks to 20kW.



Amesbury, Wiltshire

Ref: 00107

6,000 m² (64,583 sq ft)
8 acre data centre development campus of up to 6,000 m² (64,583 sq ft) net technical space. Up to 24MVA of power. Diverse carriers available for fibre connection to the site. Leasehold/Freehold



Bracknell

Ref: 00114

2,797 m² (30,000 sq ft)
New data centre development opportunity providing gross 60,000 sq ft with 10 MVA of power



Birmingham

Ref: 00131

92 m² (1,000 ft²)
Recently constructed 92 m² (1,000 ft²) private data centre - ideally suited to single tenant occupation. Tier 3 equivalent. 2kW/m² - 40 x 4kW racks. Wholesale pricing rates



Bristol

Ref: 00130

232 m² (2,500 ft²)
232 m² (2,500 ft²) private data centre - ideally suited to single tenant occupation. Tier 3 equivalent. Ancillary space available. 1kW/m². Wholesale pricing rates.



Cambridge

Ref: 00100

From 25,000 to 700,000 sq ft (65,000 m²)
List X Security. Fully fitted out space Tiers 2 + 4. Guaranteed 27.5% saving on Energy bills, and exempt from CRC Taxation effective April 2010.



Corsham, Wiltshire

Ref: 00101

Up to 55,000 m² (600,000 sq ft) gross area
Data centre campus 8 miles east of Bath with detailed planning consent for up to 55,000 m² (600,000 sq ft) gross area. Up to 114MVA of power for shell & core or fully fitted options. Units from upwards of 6,000 sq ft computer hall. Leasehold / freehold. High security, can meet List X.



Enfield

Ref: 0000115

2,500 m² (27,000 ft²)
Brand new facility scheduled to go-live Q4 2010. 2,500 m² (27,000 ft²) net technical space in 6 dedicated data suites of circa 4,500ft² (420m²). Designed to meet Tier III concurrently. Maintainable Data Centre criteria. 8MVA of power to site, designed to deliver average density of 1.5kW per m² across technical space. N+N. UPS configuration, N+1 on all other critical services

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Fareham

Ref: 0000109

Up to 4,645 m2 (50,000 ft2)

FTSE Top30 operator high power density leading-edge 90,000 sqft GIA data centre. South coast location with diverse power feeds and multiple carriers available with low latency connections to London. Space released to deploy racks immediately.



Glasgow

Ref: 0000124

Up to 1,000 m2 (12,300 sq ft)

1000m² (12,300 ft²) gross of high quality, resilient and secure space, across 2 separate data halls. 24 hour Manned Security, CCTV & Intruder Alarms. 1MW Generators. 0.75 kW/m² power density. N+1 Air Conditioning Systems. Dark Fibre Capability & Diverse Fibre Entry. Carrier Neutral



Hemel Hempstead

Ref: 00116

2, 500 m2 (23,539 sq ft)

Shell purpose bunker data centre with 4 MVA of power (upgradeable to 16 MVA). Available immediately.



Hemel Hempstead

Ref: 00128

232 m2 (2,500 ft2)

Recently completed 232 m2 (2,500 sq ft) private data centre - ideally suited to single tenant occupation. Tier 3 equivalent. Ancillary space - build room and 2 x office space. 1kW/m2. Wholesale pricing rates.



High Wycombe

Ref: 00123

Up to 1,238 m2 (13,333 sq ft)

New Tier 3 facility operated by global telecommunications carrier providing full range of connectivity services. Site comprises 20,000 sq ft of technical space of which approximately two thirds available for colocation customers. Remainder designated for managed services. Power availability of approx 4kW per rack. Additional services available include remote hands, managed security, managed storage, managed hosting. Office space available for large clients.



Ipswich, Suffolk

Ref: 00104

Up to 13,000 m2 (139,930 ft2)

Secure data centre campus in over 1,000 acres. 8MVA currently on site with a max of 22MVA planned, providing power & cooling of 1,500 w/m2. Leasehold. Planning approval for biomass plant secured in April 2009 delivering an initial 5MVA.



Kent

Ref: 00103

19,935 m2 (150,000 ft2)

11 acre site with a 150,000 sq ft (19,935 m2) technical building. 3Mva and options on a further 12Mva. There is a new 3000 sq ft data centre within the building achieving PUE figures of below 1.2. 4 major carriers & adjacent to main fibre backbones to Europe. A further 50,000 Sq ft of technical space is available as a whole or as flexible data halls.



Leicester

Ref: 00125

Up to 620 m2 (6,696 sq ft)

Situated 1 kilometre north-west of the city of Leicester. The centre provides a total capacity of 620 m² (6,696 ft²) of high quality, resilient and secure space across 2 data halls. 24 hour Manned Security, CCTV & Intruder Alarms. 1MW Generators. 0.75 kW/m² power density. N+1 Air Conditioning Systems. Dark Fibre Capability & Diverse Fibre Entry. Carrier Neutral



Maidenhead

Ref: 00122

Up to 1,300 m2 (14,000 ft2)

The data centre provides a total capacity of 1300m² (14,000ft²) of high quality, resilient and secure space across 4 data halls. 24 hour Manned Security, CCTV & Intruder Alarms. 1.5 MW Generators. 0.75 kW/m² power density. N+1 Air Conditioning Systems. Dark Fibre Capability & Diverse Fibre Entry. Carrier Neutral

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Nottingham

Ref: 00126

Up to 410 m² (4,445 sq ft)

Single data hall providing a net capacity of 410 m² (4,445 sq ft) of high quality, resilient and secure space. 24 hour Manned Security, CCTV & Intruder Alarms. 800 Kva Generator. N+1 Air Conditioning Systems. Dark Fibre Capability & Diverse Fibre Entry. Carrier Neutral



Romford, Essex

Ref: 00106

Up to 10,000 m² (107,639 sq ft)

20,000 sq m gross building on a 8.6 acre site with 7,000 m² net technical space remaining available either as a whole or in flexible data halls. 6MVA currently on site with a max of 38MVA by the year end providing power & cooling of 1.500 m². Leasehold. 2 lettings already secured.



Saunderton, High Wycombe

Ref: 00102

Up to 40,000m² (430,000 sq ft)

Data centre campus with a gross area of 79,000 m². Shell & core or fully-fitted. The first (of 4) shell & core building of 15,800 m² is planned for availability at the end 2010, together with an initial 2,000 m² fully fitted net technical space. A further 6,000 m² of net technical space could be available in first half 2011.



Sheffield

Ref: 0000129

109 m² (1,175 sq ft)

Recently constructed 1,175sq ft private data centre - ideally suited to single tenant occupation. Tier 3 equivalent. 2kW/m² - 47 x 4kW racks. Wholesale pricing rates



Scotland

Ref: 00132

250 acres campus with access to 400MW of energy from diverse sources.



West Byfleet, Surrey

Ref: 0000105

Purpose built office and data centre building nearing completion as a shell, totalling approximately 10,010 m² (107,746 sq ft). Flexible data halls from 3,000 m² (32,000 sq ft) to 4,413 m² (47,483 sq ft).

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Amsterdam

Ref: 00203

2,322 m2 (25,000 sq ft)

Up to 2,322 m2 (25,000 sq ft) available. Minimum base power density 800 w/m2 and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.



Amsterdam

Ref: 00209

Up to 3,400 m2 (36,596 ft)

Expansion completed in 2008; All mayor (80+) transit, fiber and peering providers, incl. AMS-IX (local); Tier 3, up to 5 kW per rack; Bespoke Footprint, Rack, Suite and Cage solutions; 24hr Support, Operations and Network Engineers onsite; ISO-9001, 27001 and PCI DSS accreditations.



Amsterdam

Ref: 00210

Up to 3,400 m2 (36,596 ft)

Expansion completed in 2008; All mayor (80+) transit, fiber and peering providers, incl. NL-IX (local); Tier 3, up to 6 kW per rack; Bespoke Footprint, Rack, Suite and Cage solutions; 24hr Support, Operations and Network Engineers onsite; ISO-9001, 27001 and PCI DSS accreditations



Amsterdam

Ref: 00212

Up to 4,000 m2 (43,055 ft)

Site completed in 2009; All mayor (80+) transit, fiber and peering providers, incl. NL-IX (local); Tier 3+ up to 15 kW (air-cooling), 35 kW (liquid-cooling) per rack; Bespoke Footprint, Rack, Suite and Cage solutions; 24hr Support, Operations and Network Engineers onsite; ISO-9001, 27001 and PCI DSS accreditations.



Brittany

Ref: 00200

200 sq metres. (2153sq ft) More available if needed.

High quality secure space. CCTV Security, and intruder alarms. Substantial high speed national and international network. N+1 generator backup. 1kw per sq metre power density.



Dublin

Ref: 00214

Up to 5,574 m2 (60,000 sq ft)

Tier III. 20 MVA Feeds from Local 110K Sub Station. Ready to occupy space in Prime Dublin location. Access to Transatlantic Fibre and fibre Links to London, Frankfurt, Amsterdam. Full Managed Services Available. Cages ^ Suites ^ Racks.



Frankfurt

Ref: 00208

Up to 2,800 m2 (30,138 sq ft)

Tier 3+, located in Frankfurt-Niederrad 5km away from the city, with the option to deploy air cooled racks up to 20KW, optional at 2(n+1).



Frankfurt

Ref: 00204

2,322 m2 (25,000 sq ft)

Up to 2,322 m2 (25,000 sq ft) available. Minimum base power density 733 w/m2 and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.



Frankfurt

Ref: 00213

Up to 5,090 m2 (54,788 sq ft)

Tier 3, city located with the option to deploy air cooled racks up to 12KW, optional at 2n.

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Iceland

Ref: 00205

2,322 m2 (25,000 sq ft)

Located in Keflavik, construction is well underway on the former NATO Naval Air Station Command Center. Verne Global plans to construct the campus in four phases, building out individual computer rooms, with associated generators, over time in accordance with customer need and demand. The 44 acre campus' modular design will be capable of supporting up to 200MW of capacity.



Madrid

Ref: 00206

2,322 m2 (25,000 sq ft)

Up to 2,322 m2 (25,000 sq ft) available. Minimum base power density 733 w/m2 and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.



Paris

Ref: 00201

Up to 1,280 m2 (13,777 sq ft)

Located 5km away from the Paris, dedicated space available.



Paris

Ref: 00202

Up to 2,050 m2 (22,066 sq ft)

Located in La Defense-Courbevoie 5 km away from the Paris, dedicated space available.



Paris

Ref: 00211

Up to 3,400 m2 (36,597 sq ft)

Tier 4 availability, located 5km away from the Paris, with a power density of 3,6kW to 20KW per rack. Opening end of 2009.



Paris

Ref: 00207

2,322 m2 (25,000 sq ft)

Up to 2,322 m2 (25,000 sq ft) available. Minimum base power density 733 w/m2 and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.

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Canberra Technology City

Ref: 00307

14,000 m2 (150,694 sq ft)

Purpose built data centre campus with up to 14,000 m2 (150,694 sq ft) of raised floor over 6 buildings on a 12 hectare site in Hume. Stage 1 will be ready for occupation by July 2010.



Hong Kong, Kowloon

Ref: 00301

Up to 1,858 m2 (20,000 sq ft)

A fully fitted facility to N+1 specification located within the Standard Chartered Tower on the Kwun Tong Road. FM and/or MS options available.



Hong Kong, Tsuen Wan

Ref: 00309

23,225 m2 (250,000 sq ft)

This self contained data facility is situated on the Yueng UK Road. Specification to N+1. Racks and self contained suites available. FM and/or MS options available.



Hong Kong, Wan Chai

Ref: 00310

Up to 32,516 m2 (350,000 sq ft)

A purpose built data center in the Wan Chai district available from single racks to large suites. All engineering to a minimum of N+1.



India

Ref: 00300

Global telecommunications carrier offers colocation across India from its network of facilities in Mumbai, Pune, Kolkatta, Chennai, Hyderabad, Banaglore, New Dehli. Full range of connectivity services available. Managed services including managed hosting, storage, security available from selected locations.



Johannesburg

Ref: 00305

2,787 m2 (30,000 ft2)

Newly opened Tier 3 facility providing international class data centre services in South Africa. Site comprises approx 30,000 sq ft of technical space, providing high power density up to 5.4kW per rack, exceeding that available from other facilities in South Africa. Benefits from termination of SEACOM and connectivity from local market operators.



Shanghai

Ref: 00302

Up to 1,858 m2 (20,000 sq ft)

A fully operational facility within Shanghai Central Plaza on the Hua Hai Zhong Road. Available from rack space to self contained suites. Full managed service available.



Singapore

Ref: 00306

3,716 m2 (40,000 ft2)

Major new development of Tier 3 facility comprising 40,000 sq ft of technical space. Built to on Asia Pacific backbone of major subsea carrier. Site will be available from mid 2010. Will be operated on a carrier neutral basis. Both colocation and managed services available.



Singapore

Ref: 00303

2,322 m2 (25,000 sq ft)

Up to 2,322 m2 (25,000 sq ft) available. Minimum base power density 733 w/m2 and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.

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Singapore

Ref: 00311

Up to 100,116 m² (1,078,000 sq ft)

4.8ha site in Jurong, 21 kms west of the CBD. Four separate data center buildings will be developed comprising 7 levels with 6 independent data halls and ancillary office space. Each facility is designed at 1500 watts per m² with Tier 3 level of resilience. Stage 1 (building 1) is due for completion Q2 2010.



Sydney

Ref: 00308

Up to 18,609 m² (200,312 sq ft)

2.4ha site in Norwest, 32 kms North West of the CBD. Development consent has been granted for 3 high density data centers with an IT load of 1,500 watts per m² with Tier 3 level of resilience. Completion is due Q3 2009.



Sydney

Ref: 00304

2,322 m² (25,000 sq ft)

Up to 2,322 m² (25,000 sq ft) available. Minimum base power density 733 w/m² and above depending on requirement. Larger amount of space could be made available depending on requirement. Tier 3+.

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Aurora, NE

Ref: 00402

186 m2 (2,000 + sq ft)

Managed Hosting, PCI Certified, below ground, redundant AC/DC power, battery & backup generator, redundant carrier and fiber routes, raised floor, biometric lock security and seismic zone 1. Per U or cabinet space available.



Dallas, TX

Ref: 00404

279 m2 (3,000 sq ft)

Conditioned raised floor space near downtown Dallas. Caged collocation or cabinet space immediately available with interconnectivity to all the major carriers.



Dallas, TX

Ref: 00404

12,500 SF (1,160 sq. meters)

Move-in-ready Tier III (with Tier IV attributes) data center space that offers cages and lockable cabinets situated on a 32-inch raised floor. SAS 70 Type II Audited. Level 5 Commissioned by EYP/HP.



Charlotte NC Region Data Center Park

Ref: 00414

13 acres

113 acres available for High Density Data Centre Development. Powered shell (150,000 sf ft) currently available with adjacent substation. 2nd redundant substation available. Up to 120 MW of redundant power available from Duke Energy at \$0.045/kWh and 50% Nuclear generated.



Ft. Worth, TX

Ref: 00408

2,747 m2 (29,571 sq ft)

Single tenant building with 1,369 m2 (14,736 sq ft) data centre. Redundant power & fibre.



Gresham, OR

Ref: 00410

6,689 m2 (72,000 sq ft)

Property is in shell condition, 6,689 m2 (72,000 sq ft) designed for 2,600 m2 (28,000 sq ft) of 4' raised floor area. Property sits on 11.94 acres and is located between two nearby substations with excess capacity at each. Gresham is in the Portland metro area.



Hampton, Virginia

Ref: 00415

23,552 m2 (253,516 sq ft)

A connected facility suitable for conversion to a data centre.



Kings Mountain, NC

Ref: 00416

260 acres

260 acres available in High Density Data Centre Park with an existing 215,000 sf ft expandable Powered Shell available with on-site substation from Duke Energy. Redundant power configurations available at 120+ MW. Power is \$0.045/kWh before riders and 50% nuclear. Located in a Tier 1 incentives county for NC, the most aggressive incentives available.



Long Island

Ref: 00400

60 sq metres. (645 sq ft) Bigger if required

High grade secure space. Security, CCTV and intruder alarms. Excellent high speed national and international network. N+1 generator backup. 1.1kw per sq metre power density.

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Medford, Massachusetts

Ref: 00411

Suites from 46 m2 (500 sq ft) to 7,432 m2 (80,000 sq ft)

State of the art N+1 data centre with full managed services & complete workplace recovery. Situated 10 minutes from Logan International Airport.



New Jersey

Ref: 00401

60 sq metres. (645 sq ft) Larger space can be arranged.

State of the art secure space. Security, CCTV and intruder alarms. Excellent high speed national and international network. N+1 generator backup. 1.1kw/sq m power density.



New York

Ref: 00403

Data centre located downtown New York city in heavily connected part of town with multiple carriers on site and with direct connectivity through to 60 Hudson St and 111 8th Avenue. Has recently been upgraded to provide additional 100 racks of colocation space. Managed services available on site include managed hosting, managed storage and managed security.



San Antonio, Texas

Ref: 00413

9,476 m2 (102,000 ft2)

Property in shell condition located in the coveted Westover Hills data center business park. Redundant power, separate substations, LEED certified. Lee Technologies' engineering and site assessment available. Aggressively priced for single tenant occupier (sale or lease).



San Antonio, Texas

Ref: 00412

9,290 m2 (100,000 sq ft) of raised floor space

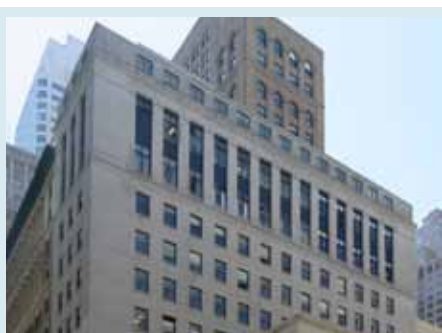
Proprietary two storey design with AC/DC power topology that scales from 150 to 300 watts/SF over entire facility with no attrition in raised floor area. Constructing to meet highest government security specifications.



Santa Clara

Ref: 00405

Data centre facility on global telecommunications backbone has recently been upgraded to provide 150 colocation racks with rating of 3kW per rack. Managed services available on site include managed hosting, managed storage and managed security. Office space available for large clients.



San Francisco, CA

Ref: 00406

566 m2 (6,090 sq ft)

Ready-to-occupy data centre, with accompanying office, in the heart of San Francisco's Financial District.



San Jose, CA 95113

Ref: 00418

Up to 558 m2 (6,000 sq ft)

Up to 558m2 (6,000 sq ft) with 850KW of power available for 1, April, 2010. Carrier neutral facility fed by multiple network providers. California Category Four earthquake compliant.



Somerset, New Jersey

Ref: 00417

Up to 1,115 m2 (12,000 sq ft)

To be built in 3 phases. First phase, available April 1, 2010 features 12,000 square feet of raised floor with 1.2MW of power. Can be customized to tenant's specification, including private suites with independent biometric access for anchor tenants. SAS 70 Type II. Three factor security. N+N power infrastructure. Tier III Standard.

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Teaneck, NJ

Ref: 00407

1,672 m2 (18,000 sq ft)

4,923 m2 (53,000 sq ft) building with 1,672 m2 (18,000 sq ft) raised floor with existing infrastructure installation including 2.4MW of backup generation, 1,200kVA of UPS and 380 tons of cooling.



Waco, TX

Ref: 00409

4,180 m2 (45,000 sq ft)

An ideal location for disaster recovery situated half way between Dallas and Austin, TX. The data centre conditioned space being delivered for anchor tenant in February 2009.



Addison, TX

Ref: 00419

660 m2 (6,000 sq ft)

Enterprise data center tenant moving out of conditioned space in April 2010. Located in a 2-story office building in the Dallas suburbs. Built out NOC and computer room available. Landlord is leasing at office rates.

About GVA Connect

GVA Connect is the data centres division of GVA Grimley Limited, one of the UK's largest commercial property advisers with 13 regional offices and over 1,200 staff. Outside the UK, GVA Connect operates through the global resources of GVA Worldwide in 94 major markets in 23 countries. GVA Connect has been involved in over 2 million sq ft of data centres transactions with a team of 30 property professionals advising on all aspects of data centres real estate. Our clients are property developers & investors; data centres operators, national and global corporations and technology integrators & outsourcing providers.

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